

Lincoln BPA
Jan 14, 2024

Present: KC Carlson (Zoom), Monte Johanning (Zoom), Erin Johanning (Zoom), Todd Marlette (Zoom), Wendy Bergan, Sheena Lewis, Sonia Ohling, Elli Nyberg, Lori Blom, Drew Balta, Dan Carlson, Dawn Endsley, Justin Endsley, Stephanie Gongopolous

December Minutes: Sheena motioned to accept and Dawn seconded. Motion passed.

President's Report: Fundraising going strong, Christmas party was fun. Thanks to Nybergs for hosting. Parent survey done and results were shared via email. Most were positive, some would like to see the openings for volunteers and an even more open group. Would like to begin an orientation for new/8th grade families. Dawn suggested adding a question that helps parents to think through their responsibility.

Trying to work with HyVee to see if grocery cards could be done with RaiseRight to ease and increase access for band families. Have not had much success because of HyVee's systems. Another idea is to buy grocery cards upfront and sell them more frequently than one time a month. HyVee does have a cap of how many we can purchase as of now.

Continue to try to get workshifts, but have struggled due to many groups competing for openings.

Want to update the volunteer list along with job descriptions. Include all volunteer positions (not just those open) along with who to contact. The plan is to send out a google form with open volunteer spots and get a response on how to get involved. KC had some response to chaperones. Erin & Elli will put together a plan how to communicate.

Exec Committee meeting on Jan. 14.

Need more volunteers to help with solo/ensemble contest day. Riding on the bus. January 30.

Teacher Report:

200 students have registered for Macy's. There are still 5-6 maybes. It is more than a 10% jump from this year. We also have a few current seniors that are planning to go to Macy's. Working on getting emails for 8th graders. The weather and change in all state auditions have caused issues. Uniforms decided upon and should be ready by Aug 1. School district will pay for the entire uniform. We need to keep the current uniforms as a precaution.

Proposed schedule changes are needed this trip year with Macy's travel and performance will save \$40K. Executive Board working on 2024-25 budget to guide planning.

Bussing costs were higher than what was budgeted. David Maxwell has worked on it though and we are to not pay those higher costs. We will need to be observant with SBI. The ask is to contract with bus companies earlier.

Treasurer Report:

Balances as of 01/1/2024

| | |
|-------------------------------|--------------|
| 1. Checking - #527 | \$219,437.67 |
| 2. Box Truck - #2296 | \$653.50 |
| 3. Scripts - #329 | \$3,508.97 |
| 4. Alumni Association - #5025 | \$1,887.78 |

Payments made

1. BPA ISA transfer – band travel expenses - \$10,230.21
2. Hyvee – grocery cards - \$53,000
3. Texas Roadhouse – gift certs fundraiser - \$7,578
4. CR Management (Culvers) – gift certs fundraiser - \$10,616
5. Press Screen Printing – stocking hats & embroidery – \$186.55
6. Fareway – Grocery Card supply - \$4,000
7. Alpha Graphics – Burger Battle supplies - \$641.13
8. Heartland Winter Arts Assoc – winter guard entrance fees - \$1,600
9. Airbrush Images – winter guard flags & tarp - \$3,451.15
10. Weisman/Amazon – winter guard JV costumes - \$810.95
11. Alpha Graphics – development docs - \$145.08
12. WGI Sport of the Arts - winter guard entrance fees JV - \$395

Students on Broadway needs to be paid Feb 1 (\$15K). Next payment is May 1 (\$15K). All of the money has to be paid through the school.

Wendy is working on the 990.

There is a fund at the Sioux Falls Community Foundation that has \$14,501 that could go towards scholarships for big trip years. That money needs to be requested.

Communications Report:

Will take some pictures during recital night.

Ben Hodgins has created an updated Macy logo. Will swap out our normal logo for that on social media.

Looking to do a write-up on the winter guard.

Fundraising Report:

Raised over \$19,000 for 24-25 school year, \$11,000 from Feed the Band. Need to be more pro-active in fundraising for cushion. Revised the sponsorship sheet, added platinum level (shout out on social media at Macy's). KELO feature for burger battle/Feed the band Frozen foods happening now, February 27th pick-up night, will need volunteer help for set-up/check out items. Applied for 1 grant, 2 more doing write up for. Mattress sale May 4th, will need lots of help with marketing the event. Call-a-thon, focus on alumni, looking for dates at the end of April. Breakfast event for scholarship fundraising, mid May. Car raffle planning for late summer/early fall.

ISA Report:

There are several kids with \$0 payment in ISA even though they are registered for Macys.

Booster Report:

There is over \$13K in the booster account. Need to look at what those funds can cover and submit application.